

May 17, 2022

Dear Friends,

Greetings from Colorado. I hope you all have had good spring moisture. We continue to be dry here at Matheson, though we have received 1.5 inches in Julesburg in the last two weeks. Julesburg is growing significant cool season grasses.

We weaned an excellent set of calves in March in Falfurrias. In addition, we had a great breed up on the cow herd as well as on the first calf heifers.

Enclosed you will find our cow contract. We are offering 15 contracts.

I am pleased to announce that my good friend Bobby Patton has bought a significant interest in the Foundation Herd of the Beefmaster Breed. Bobby will be an excellent strategic partner as he owns ranches in several states and is very keen on the ongoing viability of the closed herd.

He and I both share a love for the land and the cattle and we will work well together to ensure this herd has another 80 good years.

We will have the sale this fall in TX; the date remains the same - first Friday and Saturday after Labor Day. More details to follow. If time allows, we will have an open house on the ranch this fall after the sale.

I hope your country is developing a green hue. I look forward to seeing all of you at the sale this fall, if not sooner.

Best



210-872-1117

THE DALE LASATER RANCH

SINCE 1882

P.O. Box 38

Matheson, Colorado 80830

May 25, 2022

Dear Friends:

It is our pleasure to send you our 2022 bred female contract. There are fifteen contracts available.

All cow contracts postmarked by June 15th, 2022 will be put into a drawing on June 24th, 2022 to establish the order of selection. The delivery schedule will be:

September 9th, 2022: 9 a.m. Bred Cow and Heifer Selection

September 10th, 2022: 10 a.m. 73rd Annual Bull Sale

The females offered under this contract will be put with our top herd sires on May 15, 2022. The females will be palpated safe in calf at the time of delivery. These bred females are offered in groups of three. A buyer may send a contract or contracts for one or more groups. For instance, should a buyer wish to purchase more than one group, he may put all the groups on one contract in which case they would all be drawn together, or the buyer may put one group on each contract, in which case they each would be drawn separately.

Please contact us if you have any questions about this contract offering.

Sincerely,



THE FOUNDATION BEEFMASTER PLAN 2022 COW CONTRACT

Foundation Herd – Beefmaster Breed

WARRANTY

All cows guaranteed to be as represented. As we are not breeding our herd in May, these cows are bred to our top herd sires. Cows will be exposed from May 15 through June 25, 2022. At the time of delivery they will be palpated safe in calf. Should purchaser wish to double-check the pregnancy, please do so soon after delivery. We have a number of cows every year which reabsorb calves (pregnancies) and we cannot warranty that which occurs over the course of time.

PRICES

The cows are priced in groups of three, starting at \$8,000 for the first group selected. Purchaser may select individuals from any age group. The second group selected will sell for \$7,950. The price will continue to drop \$50 per group down to \$7,300. There will be a total of **fifteen** groups offered. The last buyer will select three cows from among the ten still available. See price list also included in this mailing.

AGES AVAILABLE (APPROXIMATE)

15 head of two-year-olds
40 head of three-year-olds and up
55 – Total Number of Bred females

PRIORITY

A drawing will be held on Friday June 24th to establish priority of selection on contracts postmarked on or before June 15th, 2022. Thereafter, cows will be sold on a first-come basis. Should a person wish to contract more than one group, they may sign either one contract for as many groups as they want to purchase, or separate contracts with one or more groups on each contract.

DELIVERY

Cows will be delivered at the sale Friday, September 9th, 2022. All cows will have been tested as required by destination states. At least two weeks in advance, each purchaser will receive a complete delivery schedule, listing purchasers' names, addresses and number of cows contracted. If purchaser is unable to be present, he will designate in advance the person to represent him.

GENERAL INFORMATION

Purchaser will sign this contract and return it with a deposit of \$1200 per group. When accepted, a signed copy will be returned to purchaser. Thereafter, the contract MAY NOT BE CANCELED. If Foundation Beefmasters is unable to deliver any of the cows contracted, due to causes beyond its reasonable control, the deposit will be refunded.

I contract _____ group(s) under this 2022 Cow Contract. Mailing address: P.O. Box 38 Matheson Colorado. Enclosed is my down payment of _____ dollars.

Please make check payable to **Dos Encinos**.

Sign: _____
Purchaser Date Telephone/E-mail

Post Office Box or Street Address City State Zip

Postmark ACCEPTED: _____ Date Foundation Beefmasters, by: _____