# **Sale Information**

### SIGHT-UNSEEN PURCHASES

If you are unable to attend our field day and sale, we can make arrangements to handle your bids confidentially. We take this responsibility seriously and guarantee that you will not spend any more for a bull by placing a bid with us than you would if you were here in person the day of the sale. If you would like assistance in finding a bull to fit your needs, please give us a call. Through visiting about your environment, your program, and the direction which you desire to go with your cow herd, we can select bulls that will meet your specifications. Please give us a call early if you would like us to assist you in selecting bulls.

### **AUCTION FORMAT**

Ranch Auction: Although our Sale has an auction format, it has no fast-talking auctioneer. Every bull will have a base price of \$2,400. When it is time to sell a bull, we will ask those who are interested, at the base price, to raise their buyer number. If there is only one number in the air, the bull will be sold to that number at the base price. If there is more than one number in the air, we will increase the price in \$200 increments until only one number remains. This provides a very simple way to purchase bulls. In the event of a tie bid, when the last two (or more) buyer numbers drop out at the same time, we give the bid to the bidder with the lowest buyer number. The other bidder(s) will then be asked to increase the bid \$100 to stay in the auction. If the bid is increased, then the bidder with the lowest buyer number can raise the bid another \$100, and so on. Basically, we will have a traditional auction between the two (or more) bidders who dropped out at the same time.

#### CATTLE TRANSPORTATION

A \$0.12 per mile credit will be given on each bull purchased in the sale based on the distance you live from the Lasater Ranch. For example, if you live in Lubbock TX, 475 miles from the ranch and you purchase two bulls in the sale, you would be credited \$114.00 (57.00 for each bull) off the purchase price of the bulls when you settle up after the sale. This credit applies only to bulls that sell on sale day. It does not apply to females or calves that sell private treaty during the field day and sale. If you are willing to haul cattle in addition to your own, please let us know. Also, if you need help finding transportation for cattle back to your area, feel free to contact us.

\*\*\*\*\*FREE DELIVERY to central locations near you in the Continental United States with the purchase of 5 or more bulls.\*\*\*\*

## The Dale Lasater Ranch Foundation Beefmasters 71<sup>st</sup> Annual Field Day and Production Sale September 11 & 12, 2020

Cow and Bull Sale at Remuda Pens, located one mile East of Matheson, Colorado

Office Phone (719) 541-Bull (2855) Alex Lasater (210) 872-1117 Cell

### BULLS WILL SELL IN CATALOG LOT ORDER

There is a floor price of \$2,400.00 on the 16 month old bulls.

## Any bull not sold during the auction will be available October 1<sup>st</sup> 2020 Private Treaty

### <u>LIMON, CO – ACCOMMODATIONS</u>

•	Quality Inn(719) 775-0277  O Special Rate \$86.00 Mention Lasater Sale
•	Holiday Inn Express(719) 775-9033  O Special Rate \$89.00 Mention Lasater Sale
•	Baymont Suites(719) 775-0700  O Special Rate \$71.49 Mention Lasater Sale
•	La Quinta(719) 892-7440  O Special Rate \$85.00 to \$100 depending on room type. Mention Lasater Sale
•	Microtel(719) 775-0700  o Special Rate \$75.00 Mention Lasater Sale

#### COLORADO SPRINGS, CO – NEAR THE AIRPORT

Holiday Inn Express	(719) 592-9800
Hilton Garden Inn	(719) 622-0300
Best Value Inn	(719) 574-7707

The Dale Lasater Ranch retains the semen rights on all the retired herd sires.

Buyers may collect semen for their own use