

THE DALE LASATER RANCH

SINCE 1882

P.O. Box 38

Matheson, Colorado 80830

May 1, 2020

Dear Friends:

It is our pleasure to send you our 2020 bred female contract. There are twenty-five contracts available.

All cow contracts postmarked by May 15th, 2020 will be put into a drawing on May 20th, 2020 to establish the order of selection. The delivery schedule will be:

September 11th, 2020: 9 a.m. Bred Cow and Heifer Selection

September 12th, 2020: 10 a.m. 71st Annual Bull Sale

The females offered under this contract will be put with our top herd sires on May 10. The females will be palpated safe in calf at the time of delivery. These bred females are offered in groups of three. A buyer may send a contract or contracts for one or more groups. For instance, should a buyer wish to purchase more than one group, he may put all the groups on one contract in which case they would all be drawn together, or the buyer may put one group on each contract, in which case they each would be drawn separately.

Please contact us if you have any questions about this contract offering.

Sincerely,



THE FOUNDATION BEEFMASTER PLAN 2020 COW CONTRACT

Foundation Herd – Beefmaster Breed

WARRANTY

All cows guaranteed to be as represented. As we are not breeding our herd in May, these cows are bred to our top herd sires. Cows will be exposed from May 10 through June 25, 2020. At the time of delivery they will be palpated safe in calf. Should purchaser wish to double-check the pregnancy, he is requested to do so soon after delivery. We have a number of cows every year which reabsorb calves (pregnancies) and we cannot warranty that which occurs over the course of time.

PRICES

The cows are priced in groups of three, starting at \$6,900 for the first group selected. Purchaser may select individuals from any age group. The second group selected will sell for \$6,850. The price will continue to drop \$50 per group down to \$5,700. There will be a total of **twenty-five** groups offered. The last buyer will select three cows from among the thirteen still available. See price list on the opposite side of this sheet.

AGES AVAILABLE (APPROXIMATE)

20 head of two-year-olds
30 head of three-year-olds
35 head of four-year-olds and up
85 – Total Number of Bred females

PRIORITY

A drawing will be held on Wednesday May 20th to establish priority of selection on contracts postmarked on or before May 15th, 2020. Thereafter, cows will be sold on a first-come basis. Should a person wish to contract more than one group, he may sign either one contract for as many groups as he wants to purchase, or separate contracts with one or more groups on each contract.

DELIVERY

Cows will be delivered f.o.b. Matheson, Colorado, Friday, September 11th, 2020. All cows will have been tested as required by destination states. At least two weeks in advance, each purchaser will receive a complete delivery schedule, listing purchasers' names, addresses and number of cows contracted. If purchaser is unable to be present, he will designate in advance the person to represent him.

GENERAL INFORMATION

Purchaser will sign this contract and return it with a deposit of \$1200 per group. When accepted, a signed copy will be returned to purchaser. Thereafter, the contract **MAY NOT BE CANCELED**. If the Dale Lasater Ranch is unable to deliver any of the cows contracted, due to causes beyond its reasonable control, the deposit will be refunded.

I contract _____ group(s) under this 2020 Cow Contract to be delivered at the Dale Lasater Ranch, Matheson Colorado. Enclosed is my down payment of _____ dollars. Please make check payable to **Dos Encinos**.

Sign: _____
Purchaser Date Telephone/E-mail

Post Office Box or Street Address City State Zip

ACCEPTED: _____ The Dale Lasater Ranch, by: _____
Postmark Date

PRICES UNDER THE FOUNDATION BEEFMASTER PLAN 2020 COW CONTRACT

<u>GROUP SELECTION</u>	<u>PRICE PER GROUP</u>
1 st	\$6,900
2 nd	\$6,850
3 rd	\$6,800
4 th	\$6,750
5 th	\$6,700
6 th	\$6,650
7 th	\$6,600
8 th	\$6,550
9 th	\$6,500
10 th	\$6,450
11 th	\$6,400
12 th	\$6,350
13 th	\$6,300
14 th	\$6,250
15 th	\$6,200
16 th	\$6,150
17 th	\$6,100
18 th	\$6,050
19 th	\$6,000
20 th	\$5,950
21 st	\$5,900
22 nd	\$5,850
23 rd	\$5,800
24 th	\$5,750
25 th	\$5,700